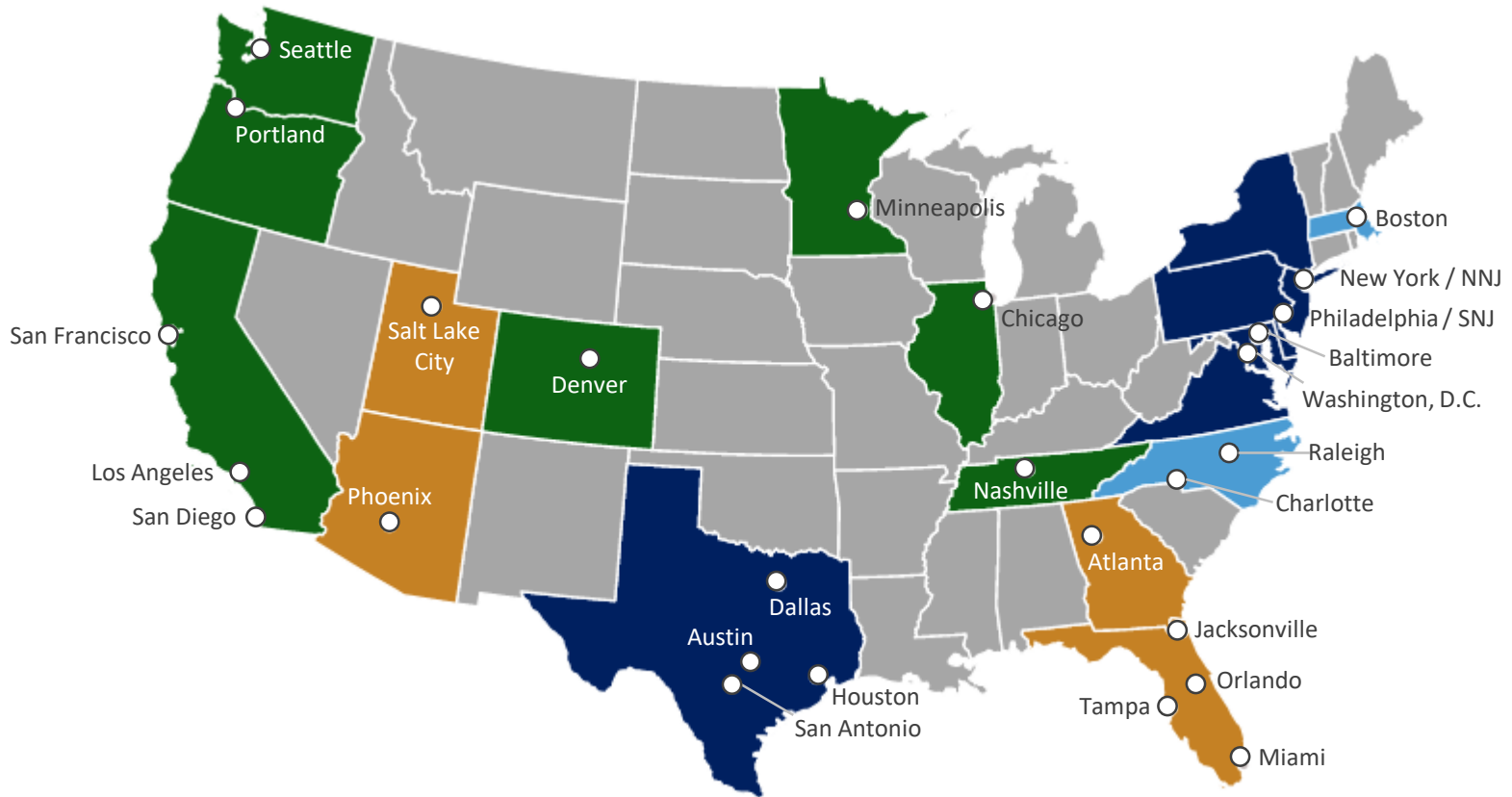


Target Markets



KEY PEOPLE

MIKE WENAAS, Chief Investment Officer

DAVID BROOME, Managing Director

BLAKE SULLIVAN, Director

TYLER HARDY, Director

TERENCE BUNDY, Associate Director

INVESTMENT CRITERIA SUMMARY

- Multi-tenant or single tenant infill industrial assets
- Portfolio and single asset transactions
- Will evaluate transactions of \$5MM and above
- Joint Venture Developments
- Buildings of 250,000 SF or less preferred
- Minimum 18 FT clear height
- Less than 25% office finish

Investment Criteria

PROPERTY TYPE

GID targets industrial buildings of 250,000 square feet or less, a minimum clear height of 18 feet and with an office build out of 25% or less.

TRANSACTION TYPES

GID prefers fee simple ownership; however, other ownership and financing structures will be considered.

TRANSACTION SIZE

GID will evaluate individual investments beginning at \$5,000,000 and will consider portfolios across multiple geographical locations.

DEVELOPMENT

GID is actively pursuing development opportunities in its target markets. GID prefers to form Joint Venture partnerships with national and local developers. Speculative and build-to-suit opportunities will be considered.

TARGET MARKETS

Atlanta	Los Angeles	Salt Lake City
Austin	Miami	San Antonio
Baltimore	Minneapolis	San Diego
Boston	Nashville	San Francisco
Charlotte	New York / NNJ	Seattle
Chicago	Orlando	Tampa
Dallas	Philadelphia / SNJ	Washington, D.C.
Denver	Phoenix	
Houston	Portland	
Jacksonville	Raleigh	

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